

Assessing Enterprise Risks and Threats

Nisos provides on-demand intelligence
investigations in support of growing
cyber insurance provider



A background image on the left side of the slide showing several stacks of gold coins on a dark surface with a hexagonal pattern. The word 'SITUATION' is overlaid in large white letters.

SITUATION

The cyber insurance industry depends on the ability to accurately assess the risk potential for any policyholder when establishing their coverage.

When the Director of Threat Intelligence at a rapidly growing cyber insurer needed to scale their risk assessment capability, they turned to Nisos to as an extension of their team.

Equipped with a clear vision for growing the organization's intelligence program, the Client wanted to provide refined intelligence to executives, deliver actionable insights to the information security team, and help protect the company's policyholders from cyber threats.



ENGAGEMENT

Nisos worked as an extension of the Client's intelligence team, providing risk assessments, ongoing monitoring, and unlimited threat investigations.

The Client tasked Nisos to answer:

- What risks are most relevant to our organization?
- How do we mitigate and respond to threats?
- What are the most pressing and relevant risks to our policyholders?

The Nisos Client Success Director was key to the success of the engagement. They served as a Client liaison to ensure that at every step of the process, expectations were aligned and the intelligence provided met the Client's needs.



IMPACT

As a result of our work:

- The Client could **successfully answer complicated intelligence questions** - often from the CEO or in support of major strategic projects - within timelines that they could not match on their own.
- The Client estimated we saved the organization roughly **\$1.5 million** in intelligence staffing costs.
- The Client further estimated their Nisos subscription **paid for itself in 3 weeks**, at a quarter of the cost of scaling their in-house intelligence function.



Let's Connect

Nisos is The Managed Intelligence Company®. Our analyst-led intel investigations, assessments, and monitoring services empower your security, intelligence and trust and safety teams. We provide accurate, customized intelligence that guides your security and risk decisions – protecting your organization, assets, and people. Learn more at

[nisos.com](https://www.nisos.com).

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